



Foreign Disclosure Courses & Seminars

RATE SHEET

(Effective February 1, 2012)

<u>Course Type</u>	<u>Rate</u>
3-day Navy IPO “Department of the Navy Foreign Disclosure and Technology Transfer” Course	\$15,370 *
3-day Foreign Disclosure Course	\$15,370 * † ‡
2-day Foreign Disclosure Course	\$10,245 * † ‡
1-day Foreign Disclosure Course	\$5,120 * † ‡
4-hour Foreign Disclosure Seminar (based on client requirements)	\$2,555 * † ‡
1-hour Foreign Disclosure Executive Seminar (based on client requirements)	\$1,020 * † ‡

* Course fee does not include travel, which will be added to the fee and billed at normal JTR rates (as they are available near the training location). *Use of Wide Area Work Flow (WAWF) or electronic payment is preferred.*

† Seminar Fee Terms & Conditions: Stated rate is for a class size of 30 students. Additional students, up to a maximum class size of 45, will be billed at \$150 per student. (The additional charge, if any, will be billed to the hosting command if the class is being funded by Navy IPO.)

‡ Seminar Fee Terms & Conditions: Presentation is for small groups of normally 10-15 persons.

‡ Seminar Cancellation Fee:

Because both printing and preparation time are required to set up for each seminar, Foreign Disclosure & Export Solutions Corporation will charge a cancellation fee of \$1,000 for any 4-hour and 1 & 2-day seminars cancelled within seven (7) calendar days of the scheduled seminar date. The cancellation fee for 3-day courses is \$1,700. Seminars that are rescheduled are not subject to this fee. However, travel change fees, if any, may be invoiced as part of the rescheduled total seminar cost.